

Sterling Acceptance Corporation Customer Testimonials



"I just want it known how much I am satisfied with the way Sterling Acceptance handled the financing of the recent purchase of my Tayana 37. I commend your company for five outstanding attributes as follows:

Availability for questions - 100%

Ease of paperwork - 100 %

Efficiency - 100 %

Favorable boat loan rates - 100%

Flexibility - 100%

I will recommend you as THE SOURCE! Thanks for everything." ~ LW

"Thanks once again for the quick response and excellent service on our boat financing. As you know we went to a competitor first and terminated the arrangement after their interest rate "bait and switch" technique. This waste of time on my part made your quick response even more critical. Everyone we dealt with from the initial phone call to the final closing was friendly, professional and efficient. As I said at the closing, we will most definitely be back when it is time to move up. Thanks Again."~ John P.

*"We cannot say enough about the service and attention we received from Sterling Acceptance Corp. on the purchase of our 1999 Cruisers 3750 Motor Yacht. After looking for a used boat to fit our needs, we finally found the perfect boat that the whole family agreed upon. Lauren not only helped us with a very low interest rate, she helped us find a reputable surveyor, arranged for and acquired a competitive insurance quote, and worked and made arrangements with our broker. She even drove over an hour from her office to meet with us to sign documents so that we could settle before the 4th of July. We took delivery of our boat July 2nd, and had a perfect 4th of July holiday weekend."Thanks Again,
~ Chuck C.*

*"We have just recently bought a new (and larger) vessel. My last boat I financed through Sterling. It was a very good experience. They were knowledgeable and helpful at every turn. This time was going to be more complicated. I bought the boat in Canada and had to register it in the United States. It was not a job for rookies. Once again, the folks at Sterling made this complicated transaction a simple and pleasant experience. I particularly want to thank Lauren who was always a gentle and reassuring voice on the other end of the phone."Sincerely,
~ Dr. Fran M.*

*"Sterling Acceptance has made all our boat loans easy and pleasant experiences. We have purchased three Post boats since 1997-2004 and Sterling has always been a pleasure to deal with and always makes us feel like family."
~ MB*

*"I want to thank you and your staff for making the acquisition of the boat a breeze!! Your staff members are all professionals and customer care is obviously #1 with you. Please pass on my thanks to them all."
~ JB R.*

*"I've enjoyed working with you all. You answered my e-mails and questions amazingly fast and were extremely helpful guiding me through this process and getting everything lined up in a timely manner."
~ BF*

"Thank you so much for all your help and research in-to our boat buying endeavor. You've provided us with a lot of information to guide us in the right direction and to what our options are." ~ Bill

"Susan's service is the very best and truly most excellent. We recommend her to all our boating friends. She has given the highest and most professional and friendly service to my family for more than ten years. We rate her #1 a+ in all things" ~ FB

"I would like to personally thank Susan for the excellent service that she provides to my customers whenever I send them to her for financial assistance. She always keep a positive and professional attitude, and whenever our clients are having difficulty getting approved, she consistently comes up with the best solution to get them approved. Because of your continued success, Sterling Acceptance is the first call I make for financing boats." ~ TH

"We were very impressed with Rachael Murphy and just wanted to share what a great experience it was and what a great employee you have on staff! After initially talking to her, Rachael stayed in contact with us by sending emails every 10 days or so to check in. Rachael worked with us find us a great program. Even on the weekend I always received a response and was made to feel that we were the most important people in the world. After multiple home, boat, vehicle and property purchases I have never had anyone handle business as effectively and efficiently as Rachael did with us." ~ JG

"Wonderful company to deal with! Rachael helped us through the process of purchasing our boat each step of the way. She made it easy and now we are able to relax and enjoy our Regal 3760! Thank you!" ~ MV

"I just wanted to say thanks once again for all the great service on our recent boat purchase. As you did on our two previous boats, everything was handled efficiently and correctly and with ample communication. Not sure if this is our "forever" boat but if not we will certainly contact you next time. Please pass on a "job well done" to your team. Thanks." ~ JP

"Shana, I have been meaning to thank you much sooner, but time seems to always get away. We truly appreciate your help in securing the loan for our purchase of the 2011 Hurricane. The broker was completely correct when he said that you are the best! Hopefully our paths will cross again and maybe even end up at the same motorhome park one day. Thank you." ~ BM

"Shana, today is a big day for us and I want to thank you for all your help in making this purchase happen. My wife and I are very excited and we hope we are getting a "diamond in the rough." I appreciate your expertise and advice in just talking over the options, if you recall, this is not the boat I initially contacted you about. I thank you for all your advice, and I will make sure to tell all our friends to contact you when they get envious and need their own boat!" ~ WG

"I most strongly recommend Sterling Acceptance Corp as your number 1 and only choice in yacht financing. Sterling's Shana White was absolutely fantastic and provided the most expert assistance in my purchase of an Alden 46 Express. Her tireless efforts and exceptional responsiveness made Shana wonderful to work with. I have the utmost trust and confidence in her and Sterling. Shana worked overtime to obtain the very best rates and terms and highly competitive insurance quotes. She is exactly the professional, backed by Sterling, you want alongside you in the purchase of any boat, large or small. My deepest appreciation and thanks to Shana and Sterling who made the boat of our dreams a reality." ~ Captain P.S., USN, (Ret.)